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Application for a Seller Loan

 To: HSBC Bank PLC
 HSBC UK Bank PLC

(* Denotes a mandatory field)

For Bank Use Only
 Loan No. Due Date
2. Instruction (Application)*
 This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

 Packing Loan - **Under a Export Documentary Credit (DC)** No.
 Manufacturer's Advance - **Not Under Export Documentary Credit (DC)**
 The amount of the Pre-shipment Seller Loan shall not exceed a percentage of the value of the pro-forma invoice, as agreed by HSBC.
 Change existing Pre-shipment Seller Loan to Post-shipment Loan (Reference Number)

3.1 Borrower Name* (the Customer) <input type="text"/> 3.3 Borrower Tel/Email* <input type="text"/>	3.2 Name of Contact Person* <input type="text"/> 3.4 Account Number (if known) <input type="text"/>
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4.1 Loan Currency* <input type="text"/> 4.3 Payment Value Date* <input type="text"/> <input type="text"/>	4.2 Loan Amount* <input type="text"/> 4.4 Loan Tenor* <input type="checkbox"/> <input type="text"/> Days <input type="checkbox"/> Date <input type="text"/>
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5.1 Buyer's Name* (in full) <input type="text"/> 5.3 Sales Contract/ Pro-Forma Invoice/ Purchase Order No.* <input type="text"/> <input type="checkbox"/> Please refer to the attachment(s)	5.2 Buyer's Address <input type="text"/>
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6. Brief Description of the Goods / Service*

7. Proceeds Disposal*

Credit account No. <input type="text"/>	Sort Code <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>
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8. Foreign Exchange Contract No. (if applicable) <input type="text"/>	9. Charges* Debit interest and charges from account No. <input type="text"/> Sort Code <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>
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10. At Maturity* Debit Account No. for repayment of the loan <input type="text"/>	Sort Code <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>
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11. Special Instructions (if any)

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Date

D	D	M	M	Y	Y	Y	Y
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Print Name

Print Name

Authorised Signature(s) *(signed in accordance with the bank mandate)*

To submit the Application

So HSBC can process the Application promptly, please present (by post or in person) the following to your Relationship Manager

- this Application, signed for the Borrower by an authorised signatory.
- the original documentary letter of credit, if you are requesting finance against it.
- if you are not financing against a documentary letter of credit, the documents as agreed with your Relationship Manager.

Date:

D	D	M	M	Y	Y	Y	Y
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Relationship Manager Signature

Relationship Manager Name