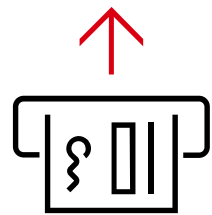


Invoice Discounting with our digital connection



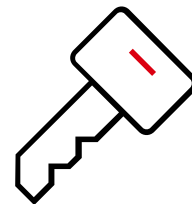
Using Invoice Discounting with our digital connection is an easy way to release cash from your sales ledger and because of the way it works, it can often create more funding than other kinds of finance.*



Turn your invoices into cash

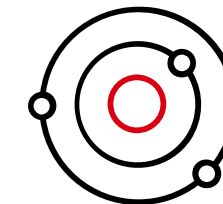
Invoice Discounting with our digital connection could meet your needs if:

- ◆ You're selling to customers in the UK or overseas on open account terms
- ◆ You want to manage your own sales ledger
- ◆ You want to raise cash from your invoices before getting paid
- ◆ Your turnover is more than £1m and you're an established business



Features

- ◆ Up to 95% of the value of invoices can be released the same day
- ◆ Can include both UK and export sales
- ◆ Credit Protection available as an optional service
- ◆ Dedicated contacts to support your lending needs



Benefits

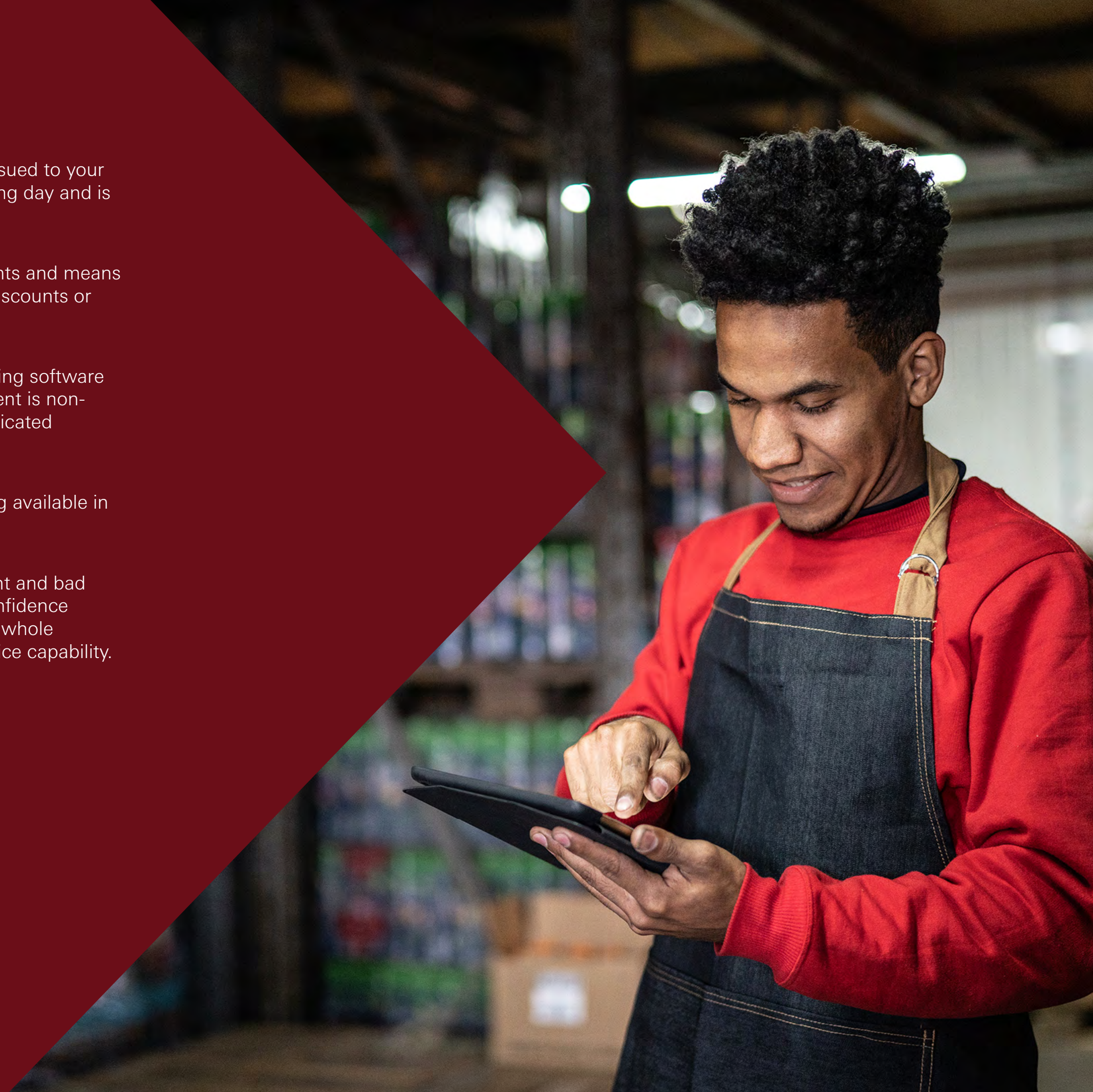
- ◆ Get a funding line that grows as your sales do
- ◆ Save time and enjoy improved cashflow with automatic notifications of invoices and credit notes and daily funding updates
- ◆ Manage your own sales ledger with our non-disclosed funding
- ◆ Option to protect your cashflow from late payment and bad debts using Credit Protection
- ◆ No monthly statement reconciliation (subject to meeting minimum criteria)



*Fees and/or discounting charges may apply. Finance subject to status

How Invoice Discounting works

- ◆ Invoice Discounting provides finance against invoices that you've issued to your business customers. Finance is usually available on the same working day and is repaid (less any fees) when invoices are settled.
- ◆ This funding can make it easier to meet your day-to-day commitments and means you could do things like pay suppliers more quickly and negotiate discounts or better terms.
- ◆ You collect payment from your customers and update your accounting software with details of payments received. That way your finance arrangement is non-disclosed and you collect payments from your customers into a dedicated account we set up for you.
- ◆ Sales to your customers overseas can also be included, with funding available in most major currencies.
- ◆ You can protect against impacts on your cashflow from late payment and bad debts by using our optional Credit Protection service. Trade with confidence knowing you're protected. It's easy to use and you can manage the whole process online using HSBCnet, giving you full visibility and self service capability.



Our digital connection – how it works

As part of setting up your Invoice Discounting facility, we will connect to your accounts package by either providing you with the secure software to do so or via a secure API connection. We call this Integrated Data Solutions (IDS), and we'll provide support in setting this up and getting it working.

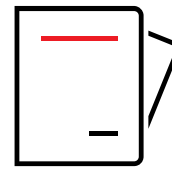
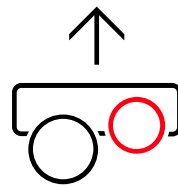
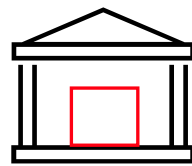
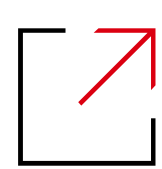
We are able to use our standard pre built connectors to connect to many popular accounting software packages. For other accounts software, such as bespoke solutions, there is our Universal Connector (CSV) solution which we will work with you to implement.

Once it's set up, you simply update your accounting software with invoices and credit entries after you've raised them and with the details of customer payments received. We will automatically extract this information into your invoice discounting facility and generate any available funding for you.

After three successful statement reconciliations have been completed, we will review your suitability for our Rapid Reconciliation* feature. This removes the requirement of a monthly statement reconciliation.



How does our digital journey work?



1.

HSBC software is downloaded and installed – and you continue to post updates to your sales ledger

2.

HSBC software extracts data from your sales ledger at a time to suit you each working day (08:00-19:00 Monday to Friday)

3.

HSBC automatically receives sales invoice(s) and credit note(s) and updates in line with your sales ledger

4.

HSBC will provide funding (up to 95%) of sales invoice value.¹ Funding updates provided daily

5.

You request a drawdown against available funds into your business account²

6.

Your statement reconciliation facility will be reviewed after three months, to see if you're suitable for Rapid Reconciliation.

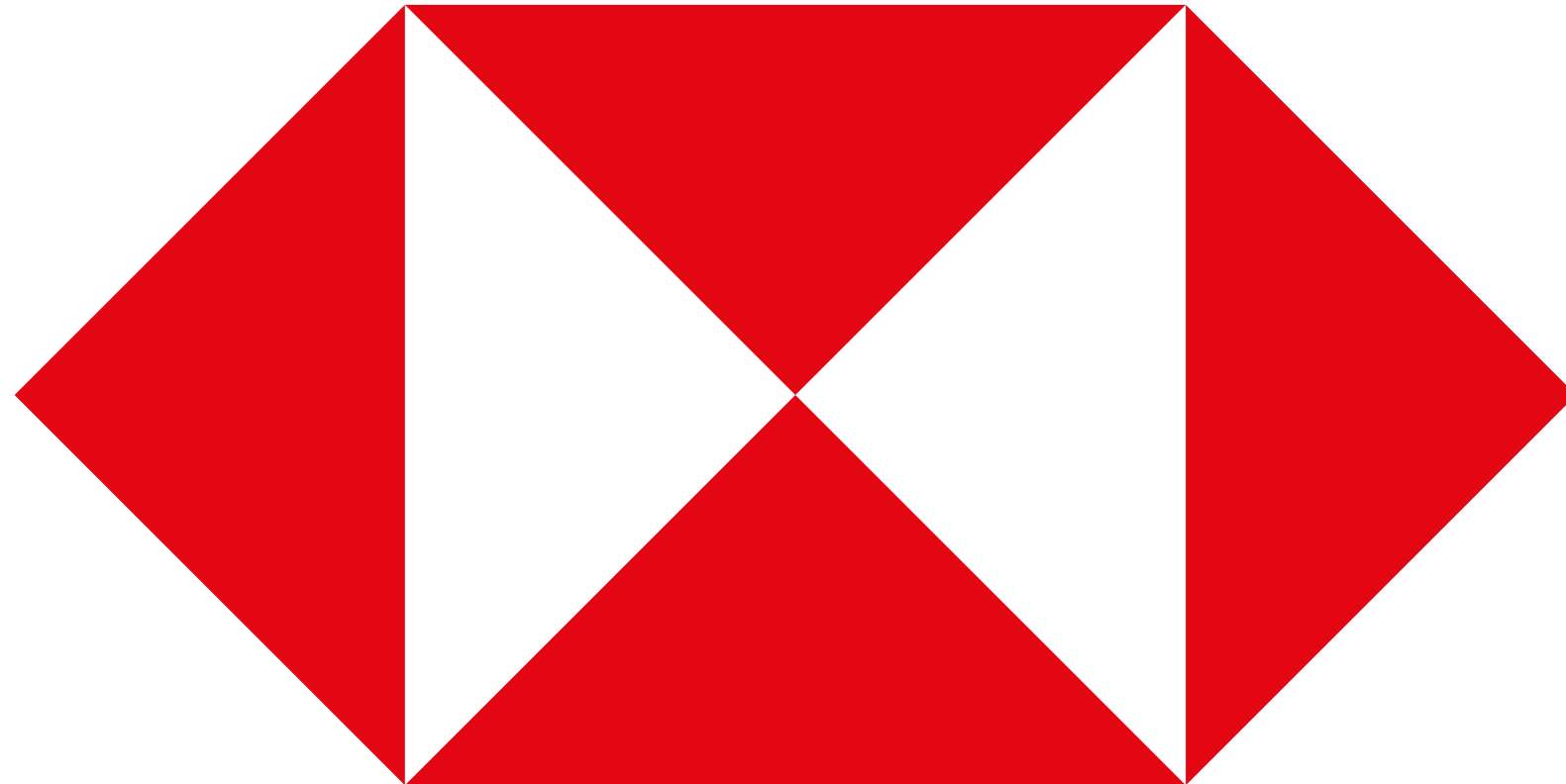


What is an API?
An application programming interface is a way for two or more computer programs to communicate with each other and move data digitally



To find out more about Invoice discounting with our digital connection, visit:

<https://www.business.hsbc.uk/en-gb/products/invoice-discounting>



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